

# DSCO RoundUP 2022

DSCO RoundUP - Spring 2022

## Plan ahead, Achieve more

These are uncertain times. SARS COV-19 is still wreaking havoc throughout the world, a global recession is on the horizon and political stability is on the wane.

Now, more than ever, it is vital that businesses plan ahead.

A good plan will, of course, save you money and taxes. It will give you a deeper understanding of your business, which will reduce stress, give you more confidence and save you time. Time that can be spent focusing on what is really important to you.

DSCO are here to support and guide businesses through the maelstrom of risks they face, helping them to grow and reach their full potential.



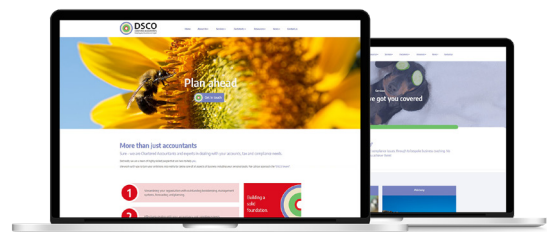
Please find enclosed our new mousemat for the year **2022 / 2023**



You know that at DSCO we think differently – we have never been simple historians telling clients what has already happened. We are expert accountants, providing businesses with future-focused, bespoke commercial advice.

Please don't keep DSCO a secret, but share us with your colleagues and network of contacts so that we can help them **PLAN AHEAD to ACHIEVE MORE.**

Please also, look inside to see a small section of stories explaining how DSCO's advice has helped their clients throughout the last year.



Please do check out our recently refreshed website a [www.dSCO.co.uk](http://www.dSCO.co.uk)



## Starting a Business

Do you have the passion to run your own business? Here's how Leading Environmental Solutions got started.

A great idea is often the seed for a successful business. But mere creativity might not always get you the success you had envisioned.

Detailed business planning and forecasting is imperative, as it not only helps to secure cash flows during an often turbulent start-up phase, it also provides a realistic roadmap that will play a vital role during the growth journey of a new business.

DSCO has helped Leading Environmental Solutions with exactly that - to underpin a great business idea with a solid financial plan that gave Managing Director Leon Seabrook the confidence to take the right decisions along the way.

**Are you starting a new business? Contact us today and we would be happy to advise you.**

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*If you've got an idea and want to start your own business, I'd recommend DSCO.*

*The whole team were so responsive and gave us great advice during every step along the way.*

**Leon Seabrook**  
Managing Director



LEADING  
ENVIRONMENTAL  
SOLUTIONS

## Group Restructuring

As businesses evolve, it is important to review structural efficiency and to untangle any structural issues.

Ian had a company with a mixture of property in it. He trusted DSCO to help him separate the residential from the commercial property, explaining the VAT, Stamp Duty and Corporation Tax implications.

DSCO obtained HMRC clearance for their financial plan and successfully restructured Ian's company in only 8 weeks.

It is now set up in a clear and tax efficient structure, giving Ian confidence that his revenue streams are well organised and well protected.

Ian also has a startup business called Life in Cache, a Life & Legacy App, which DSCO has structured from the outset ready for its potential sale.

**If your business structure is changing and you would like to protect your assets, please get in touch for more information.**

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*I now know my income streams and capital are protected and they are structured in the most tax efficient way.*

*Changing accountants was easy and I'm so glad I did it.*

**Ian Holman**  
Managing Director



**JEDI**  
CAPITAL



## Acquiring a business

There are many aspects to consider when acquiring a business but with the right accountants, you can take the stress right out.

Earlier this year, DSCO helped Tom to negotiate and reach an agreement with his boss to complete a Management Buy-Out. This allowed Tom to take complete ownership of the company and become master of his own destiny.

DSCO explained the commercial and tax issues and collaborated with the legal team so that the process went smoothly, quickly and without complications.

Later on, DSCO helped Tom to prepare a 5-year plan to show that he can clear his borrowings within the agreed time scale. It also provides him with a clear vision for the company and his family.

**If you are looking for advice on acquiring a business, please contact us.**



**Harlow Truck Centre**  
TRUCK HIRE LEASING SERVICING REPAIRS RECOVERY & SALES

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*I've always wanted to run my own company, so when I was offered the chance to buy the company I worked in, I 'jumped at it'. I'm so pleased that I had DSCO by my side.*

**Tom Varney**  
Chief Executive Officer

## Changing Accountant

Changing accountants can be daunting but might just be the best thing you can do to accelerate your business.

About a year ago, Accolade Measurement were looking for a new accountant who could help them with their plans for the future.

They met with a few different accountants but were impressed with DSCO's approach which was focused on their specific business goals.

After one year of working together, Accolade Measurement now has a solid forecast in place that will help them keep track of their goals and measure their performance against the plan.

**Speak to us about changing accountants today and prepare for the future.**

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*We have just had our first year-end presented to us and together with DSCO we have prepared a forecast which has allowed us to review our goals and strategy for the future.*

**Alex Alders**  
Director



**ACCOLADE**  
MEASUREMENT



## Investment Advice

When it comes to Investment Advice, both business and personal goals need to be considered for a holistic plan.

Chris owns Readability Ltd. who are leaders in the printed labels industry. He has been a client of DSCO's since we helped him to buy-out a business partner in 2005.

Right from the start, DSCO helped Chris to set goals for his family and his company and have helped him focus on these goals ever since.

Over the years, DSCO has provided Chris with business advice working closely with SWCO, our sister company who provide personal financial advice.

The DSCO / SWCO coordinated approach ensured that Readability, Chris and his family have benefitted from a congruent financial plan.

**Talk to us today about Investment Advice.  
We are looking forward to speaking with you.**

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*Over the years DSCO have been an excellent sounding board for me, giving me additional confidence to take important decisions.*

*I know that I am in safe hands and advised by people who really care about my outcomes.*

**Chris Edney**  
Managing Director



**Readability**  
The printed label experts

## Management Accounts

Management Accounts are an important part of day-to-day management, helping to keep the business on track.

Cariad Marketing changed to DSCO in 2010 and together with DSCO created a solid 5-year growth plan.

This plan was designed to help Justine focus on the core income streams and has delivered significant growth of Cariad's core business since then.

The preparation of quarterly Management Accounts gives Management the information to measure, sense-check and evaluate the effectiveness of their actions.

**If you are looking for advice on Management Accounts, please get in touch for more information.**

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*We have quarterly Management Accounts prepared, and I really value the feedback and the opportunity to sense-check any ideas that we may have for growth.*

**Justine Perry**  
Managing Director

**CARIAD**  
MARKETING

